

## FEATURED PRODUCTS AND SERVICES



### **Industry Trends** **NEW Quarterly Statistical Report from AMSA**

*Industry Trends* provides subscribers with the most comprehensive look at the \$16.5 billion moving and storage industry each quarter, providing an overview of current trends and business activity within the domestic moving and storage

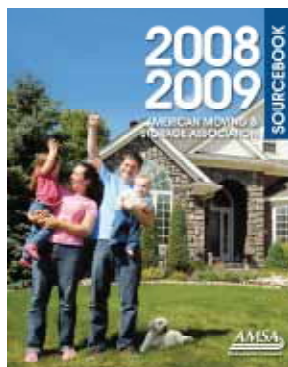
industry and offering data on shipment volume, both aggregate and regional. Most data is based on information submitted confidentially to AMSA by its members.

**Item #SMTQ - Annual subscription**  
**Members: \$275 Non-members: \$550**

### **AMSA Career Center Job Listing**

Employers can post jobs on the AMSA website to attract the qualified professionals they need. The job board also includes a resume database so job seekers can post their resumes online for registered employers to search.

**For pricing and more information, contact Jaime Barnhart at (703) 706-4963 or [jbarnhart@moving.org](mailto:jbarnhart@moving.org).**



### **2008-2009 Professional Sourcebook**

AMSA's new Sourcebook lists names and contacts for more than 3,200 AMSA members, including e-mail and website addresses. It contains a wealth of information about AMSA and the industry—size, composition, and economic impact. Want it on a CD-ROM? No problem. We have the raw data for each section on Excel spreadsheets (Windows only), with an option for quarterly updates.

|                                       |                 |                     |
|---------------------------------------|-----------------|---------------------|
| <b>Item #R09-R192</b>                 | <b>Members:</b> | <b>Non-members:</b> |
| <b>Print version</b>                  | <b>\$75</b>     | <b>\$1,000</b>      |
| <b>Item #R09-R191</b>                 |                 |                     |
| <b>Electronic version</b>             | <b>\$1,000</b>  | <b>\$2,000</b>      |
| <b>Item #R09-R191Q</b>                |                 |                     |
| <b>Electronic w/quarterly updates</b> | <b>\$1,500</b>  | <b>\$3,000</b>      |

### **AMSA's Online Buyer's Guide**

Our online Buyers Guide is a valuable resource providing members access to products and services offered by suppliers to our industry. Accessible through our website, [www.promover.org](http://www.promover.org), the guide lists more than a thousand suppliers. AMSA's supplier members are highlighted with direct links to specific products, and e-mail contacts for more information.

**Visit [www.amsabuyersguide.com](http://www.amsabuyersguide.com)**



### **Direction magazine**

Our bi-monthly magazine, *Direction*, provides news and in-depth feature articles to provide members with vital information to help operate their companies more profitably.

**Item #SMAGZ - Annual subscription**  
**Members: \$45 Non-members: \$90**

### **ProMover Online Store**

*The ProMover logo may only be displayed by moving companies duly certified by AMSA and may only be used on uniforms, hats, clothing or on any other items or articles when purchased from an AMSA-approved distributor in the promotion of the program.*

In the ProMover store, you will find quality products, customer gifts and professional apparel for your sales staff and moving crew to wear and proudly display your company's unique status as a professional ProMover. Many products can also be personalized with your company logo, in addition to the ProMover logo. If you can't find something that you need, please contact our customer service department to discuss special pricing on custom orders.

**To discuss custom orders, contact Laura Smith at [lsmith@adsolution.com](mailto:lsmith@adsolution.com) or call (240) 880-3041.**



# PUBLICATIONS

## Office Mover Summit DVD

This interactive discussion was on a wide range of topics affecting office moving, including workforce trends shaping regional and national markets, how to get into the business of office moves, adapting the household goods model to serve an office move, the RFP and mover selection process, and advice from major office move consultants about how to position your company for success in this changing but potentially lucrative market.



**Item # M-OMS (3-disc DVD set)**  
**Members: \$149 Non-members: \$299**

## Staying Legal: Understanding and Complying with the Basic Federal Consumer Protection Regulations and Requirements for Interstate Movers



This AMSA publication, essential for household goods shipment between states, explains current Federal Motor Carrier Safety Administration (FMCSA) regulations including the agency's consumer protection provisions. Staying Legal fully explains and provides examples of shipment documentation, waivers and other documents to help you do your job by the book.

| Item #P100  | Members: | Non-members: |
|-------------|----------|--------------|
| Single copy | \$25     | \$50         |
| 5 or more   | \$18     | \$36         |

# EXCLUSIVELY FOR MEMBERS

The items below are available exclusively to AMSA members. To join, call (888) 849-2672, or visit us at [www.promover.org/join\\_amsa](http://www.promover.org/join_amsa) for more information.

## Consumer Brochures



This exclusive series of AMSA consumer brochures has been rewritten and reformatted to reflect current FMCSA regulations to provide tips on making moves easier for you and your customers. Brochures can be mixed (in bundles of 100) for a substantial discount above 500.

- Item # M105: Guide to a Satisfying Move**
- Item # M115: Moving and Children**
- Item # M125: Moving Pets and Plants**
- Item # M130: Moving Your Home Electronics**

**\$30 (per 100) \$125 (per 500)**

## ProMover Brochure Trust Your Move To A ProMover

AMSA's all-new color brochure is the ideal way to provide background on this important program to customers, suppliers and the media. The four-page folded brochure also includes a copy of AMSA's Code of Ethics.



- Item #A\_PMB-M50 (quantity of 50): \$40**
- Item #A\_PMB-M100 (quantity of 100): \$75**
- Item #A\_PMB-M250 (quantity of 250): \$165**
- To order 250 or more, please contact AMSA at (703) 683-7410.**

## Dispute Settlement Arbitration Program Brochure for Your COD Customers



This brochure contains the latest and most complete information about the AMSA Arbitration Program, including the new \$10,000 threshold. Federal regulations require that this information must be given to every COD household goods shipper before the move, and again during the claim settlement process if the claim is being denied or a partial settlement provided. Make sure you're in full compliance by always providing this brochure.

**Item #M162: \$40 (per 100) \$175 (per 500)**

## Staying Legal: How to Prepare for a HHG Review

How to Prepare for an HHG Review is the newest publication in the Staying Legal series. This educational brochure will help prevent unnecessary fines by providing you with a step-by-step process to make sure your company is following the letter of the law when it comes to the Federal Motor Carrier Safety Administration (FMCSA) consumer regulations.

- Item #HHG25 (quantity of 25): \$75**
- Item #HHG50 (quantity of 50): \$125**

# SOFTWARE

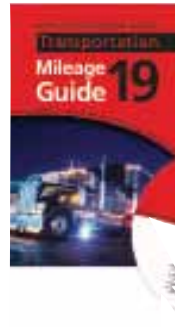
## Financial Benchmarking 101



This interactive software program uses a computerized moving and storage company model to help supervisors and managers learn the basics of making good financial and costing decisions and develop sound business strategies through use of various "what-if" scenarios.

Item #JFOP Members: \$39 Non-Members: \$78

## Transportation Mileage Guide 19 (CD-ROM)



AMSA's essential Household Goods Transportation Mileage Guide calculates distances between more than 140,000 locations across North America. Includes a FREE copy of a Rand McNally road atlas (a \$20 value; while supplies last).

Single-user version. Call AMSA at (888) 849-AMSA for information on a network version.

Item #XM19 Members: \$249  
Non-members: \$498

# TRAINING & CERTIFICATION

## Certified Moving Consultant Program

The Certified Moving Consultant (CMC) Program is AMSA's training and ethics program for professional salespeople. The application fee as of January 1, 2009 is \$50, with a \$125 annual renewal.



Item #MCMCS CMC Seals: \$10 per 100  
Item #MCMCB CMC Brochure: \$30 per 100  
(Both items available in increments of 100 only)

## Certified Office and Industrial Consultant Program



The Certified Office and Industrial Consultant (COIC) Program is AMSA's training program specifically designed for sales personnel in the office and industrial sectors of the moving industry. The application fee as of January 1, 2009 is \$100, with a \$75 annual renewal.

Item #MCOICS COIC Seals: \$10 per 100  
(Available in increments of 100 only)

## AMSA Online Training

Visit [www.promover.org/webcasts](http://www.promover.org/webcasts) for the full schedule.

- Packer/Loader
- Claims
- HR Issues
- Staying Legal for ProMovers
- Senior Moves

Most webcasts are \$49 per session for AMSA members and \$89 per session for non-members.

For more information or to register, contact Trish Enright at [tveatch@moving.org](mailto:tveatch@moving.org) or (703) 706-4962.

Check out all of the educational opportunities AMSA has to offer at [www.promover.org/education](http://www.promover.org/education).

## Certified Packer/Loader (CPL) Training Program

An AMSA training and certification program for your packers, loaders and helpers. Certification includes on-the-job-training at your facility. Purchase just one base CPL program disc to train your entire workforce!



Courses include:  
Industry Introduction • Packing Techniques • Loading & Unloading • Safety & Reporting • Special Moves

Item #MCPL Members: \$400 Non-members: \$800

## Corporate Relocation Guide

This 58-page publication guides your corporate customers through the entire office move process. It walks move managers and coordinators through every phase of an office move. Plus we'll customize the color cover with your company name and logo! Great as a marketing giveaway to customers and very affordable.



|                              | Members | Non-members |
|------------------------------|---------|-------------|
| Item #R181-E (by e-mail):    | \$49    | \$98        |
| Item #R181-P (printed copy): | \$19    | \$39        |

## Registered International Mover (RIM®) Certification

RIM® is a comprehensive certification program which sets high standards for international relocation personnel. It provides customers with an independent standard for identifying the most qualified moving companies worldwide. Available in English or Spanish.



For more information, contact MaryScott Tuck at [mtuck@moving.org](mailto:mtuck@moving.org) or (703) 706-4985, or Trish Enright at [tveatch@moving.org](mailto:tveatch@moving.org) or (703) 706-4962.

**INTERNATIONAL PACKING, LOADING AND MOVING TRAINING TECHNIQUES** The videos and study guides used in the RIM® Certification Program are also available to AMSA members to train employees for international moving operations.

# MILITARY/GOVERNMENT PRODUCTS & SERVICES

## D-16 and I-22 Military Rate Solicitations

The Domestic D-16 (effective 5/2009) and the International I-22 (effective 4/2009) provide the base rates and changes for use on current program military shipments. While DOD is implementing the DP3 program at selected bases, their current program will continue until DP3 is fully up and running. These solicitations will be used in the current program for non-DP3 shipments.

### SDDC Interstate Rate Solicitation D-16 (base D-16 sent by mail)

Item #RSD16-A: Future updates by e-mail (PDF).

Members: \$49 Non-members: \$98

Item #RSD16-B: Future updates by mail.

Members: \$64 Non-members: \$128

### SDDC ITGBL Rate Solicitation I-22 (base I-22 sent by mail)

Item #OSI22-A: Future updates by e-mail (PDF).

Members: \$59 Non-members: \$118

Item #OSI22-B: Future updates by mail.

Members: \$69 Non-members: \$138

## Defense Transportation Regulations Part IV (DOD 4500.9-R) (Revised 2/2007)

This volume includes all regulations for DOD shipments and storage lots and includes the latest forms. It is required by DOD inspectors to be available at all DOD approved warehouses. This publication replaces Personal Property Traffic Management Regulations (PPTMR 4500.34-R).

Item #G100 Members: \$39 Non-members: \$78

## SDDC Approved List of Domestic & International Carriers

Now in one volume—a listing of all carriers approved by DOD's Surface Deployment & Distribution Command (SDDC) to service domestic personal property and ITGBL shipments. Includes complete points of contact, addresses, and phone and fax numbers.

Item #G240 Members: \$46 Non-members: \$92

## GSA Household Goods Tender of Service

The regulations for GSA's Centralized Household Goods Traffic Management Program (CHAMP). This document specifies standards for transportation, accessorial services, and storage-in-transit of the personal effects and property of relocating federal employees. It also establishes documentation and reporting requirements.

Item #G201 Members: \$39 Non-members: \$78



## Military Tariff 400NG (CD-ROM)

Tariff 400NG was developed for the Defense Department's DP3 program. AMSA's CD-ROM calculates the total cost of individual shipments and associated services for all military and Coast Guard domestic personal property moves (except Hawaii). All you need to rate a shipment is the weight, origin and destination ZIP codes and pickup date. It even takes peak season charges into account. This tariff is similar to 400N, so movers familiar with that schedule will find the program's data input screens easy to use. The CD also includes a rules section and a quick start guide. Downloadable updates on our website will keep your data current. Effective when the DP3 program begins. Annual subscription.

Item #PKNG Members: \$59

Item #PKNG-X Non-members: \$118



## GSA Tender Numer GSA01

The General Services Administration has issued its Household Goods Government Rate Tender Number GSA01, naming rates and charges for domestic interstate and intrastate shipments transported under the CHAMP Program. This book includes all of the cost schedules and look-up tables needed to rate GSA shipments along with the rates and charges for accessorial services, shuttle service and third party mini-warehouse pickup and delivery. Annual subscription.

Item # GSA01-A: includes printed Base Tariff and first year's subscription of updates by e-mail (pdf).  
Members: \$49 Non-members: \$99

Item # GSA01-B: includes printed Base Tariff and first year's subscription of updates by mail.  
Members: \$99 Non-members: \$199



## 2009 AMSA Scale Directory



This directory enables your drivers to quickly locate scales in the U.S. and Canada that are convenient and suited to your requirements. The directory is easy to use—scales are listed alphabetically by state (or province) and city. The nearest scale can also be located with the ZIP code index.

Item #R144-09 Members: \$19 Non-members: \$39

# FILING SERVICES

- GSA Household Goods Filing Service—Domestic, Interstate/Intrastate and International
- GSA Freight Rate Filing Service
- GSA Quarterly Claim/Shipments Reporting Service
- SDDC's Military Filing Service Including THE DPS FILING PROGRAM.

For more information on AMSA's filing services and prices, please contact Dawn Kennedy at (843) 903-5070 or [dkennedy@moving.org](mailto:dkennedy@moving.org)