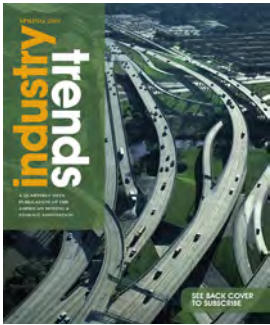


To visit our online store, go to www.promover2.org/eweb.



Industry Trends Quarterly Statistical Report from AMSA

Industry Trends provides subscribers with the most comprehensive look at the \$16.5 billion moving and storage industry each quarter, providing an overview of current trends and business

activity within the domestic moving and storage industry and offering data on shipment volume, both aggregate and regional. Most data is based on information submitted confidentially to AMSA by its members.

Item #SMTQ - Annual subscription

Members: \$275

Non-members: \$550

2010-2011 Professional Sourcebook



AMSA's new Sourcebook lists names and contacts for more than 3,000 AMSA members, including e-mail and website addresses. It contains a wealth of information about AMSA and the industry—size, composition, and economic impact. Also available as an interactive CD-ROM.

Item #R10-192 - Print version - \$99

Item #R10-192CD - CD-ROM version - \$49

Available to AMSA members only



Direction magazine

Our bi-monthly magazine provides news and in-depth feature articles to provide members with vital information to help operate their companies more profitably. Annual subscription.

Item #SMAGZ

Members: \$35 annually

Non-members: \$70 annually

ProMover Online Store



In the ProMover store, you will find quality products, customer gifts and professional apparel for your sales staff and moving crew to wear and proudly display your company's unique status as a professional ProMover.

Many products can also be personalized with your company logo, in addition to the ProMover logo. If you can't find something that you need, please contact our customer service department to discuss special pricing on custom orders.

The ProMover logo may only be displayed by moving companies duly certified by AMSA and may only be used on uniforms, hats, clothing or on any other items or articles when purchased from an AMSA-approved distributor in the promotion of the program.

www.promoveronlinestore.com

To see all the products and services AMSA has to offer, visit us on the web at www.promover.org/products.

Follow us on Twitter @amsapromover, become a fan of our Facebook page and join the Official American Moving & Storage Association group on LinkedIn!

TRAINING AND CERTIFICATION



Registered International Mover (RIM) Certification

Fully redeveloped for 2010! RIM® is a comprehensive certification program which sets high standards for international relocation personnel. It provides customers with an independent standard for identifying the most qualified moving companies worldwide. Available in English or Spanish.

For more information, contact MaryScott Tuck at mtuck@moving.org or (703) 706-4985.



Certified Moving Consultant Program

The Certified Moving Consultant (CMC) Program is AMSA's training and ethics program for professional salespeople. The application fee as of January 1, 2009 is \$50, with a \$125 annual renewal.

Item #MCMCS CMC Seals: \$10 per 100
Item #MCMCB CMC Brochure: \$40 per 100
(Both available in increments of 100 only)



Certified Office and Industrial Consultant Program

The Certified Office and Industrial Consultant (COIC) Program is AMSA's training program specifically designed for sales personnel in the office and industrial sectors of the moving industry. The application fee as of January 1, 2009 is \$100, with a \$75 annual renewal.

Item #MCOICS COIC Seals: \$10 per 100
(Available in increments of 100 only)



Certified Packer/Loader Training Program

An AMSA training and certification program for your packers, loaders and helpers. Certification includes on-the-job-training at your facility. Purchase just one base CPL program disc to train your entire workforce! Courses include: Industry Introduction • Packing Techniques • Loading & Unloading • Safety & Reporting • Special Moves

Item #MCPL (CD-ROM)
Members: \$400; Non-members: \$800

Corporate Relocation Guide

This 58-page publication guides your corporate customers through the entire office move process. It walks move managers and coordinators through every phase of an office move. An affordable marketing giveaway for customers.

Item # R181-E (electronic version)
Members: \$49; Non-members: \$98

Item # R181-P (print version)
Members: \$29; Non-members: \$58

INTERNATIONAL PACKING, LOADING AND MOVING TRAINING TECHNIQUES

The videos and study guides used in the RIM® Certification Program are also available to AMSA members to train employees for international moving operations. Contact MaryScott Tuck at mtuck@moving.org for more info.

PUBLICATIONS AND SOFTWARE

Office Mover Summit 3-Disc DVD Set



This interactive discussion was on a wide range of topics affecting office moving, including workforce trends shaping regional and national markets, how to get into the business of office moves, adapting the household goods model to serve an office move, the RFP and mover selection process, and advice from major office move consultants about how to position your company for success in this changing but potentially lucrative market.

Item # M-OMS (3-disc DVD set)

Members: \$149 Non-members: \$299



Staying Legal: Understanding and Complying with the Basic Federal Consumer Protection Regulations and Requirements for Interstate Movers

This AMSA publication, essential for household goods shipment between states, explains current Federal Motor Carrier Safety Administration (FMCSA) regulations including the agency's consumer protection provisions. *Staying Legal* fully explains and provides examples of shipment documentation, waivers and other documents to help you do your job by the book.

Item #P100	Members:	Non-members:
Single copy	\$25	\$50
5 or more	\$18 each	\$36 each

Financial Benchmarking 101



This interactive software program uses a computerized moving and storage company model to help supervisors and managers learn the basics of making good financial and costing decisions and develop sound business strategies through use of various "what-if" scenarios.

Item #JFOP

Members: \$39; Non-Members: \$78



Staying Legal: How to Prepare for an HHG Review

How to Prepare for an HHG Review is the newest publication in the *Staying Legal* series. This educational brochure will help prevent unnecessary fines by providing you with a step-by-step process to make sure your company is following the letter of the law when it comes to the Federal Motor Carrier Safety Administration (FMCSA) consumer regulations.

Item #HHG25 (quantity of 25): \$75
Item #HHG50 (quantity of 50): \$125
Available to AMSA members only.

Mileage Guide 19 (CD-ROM)

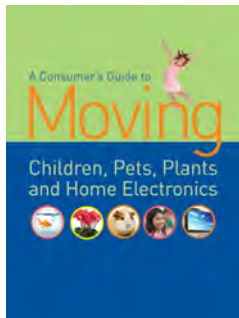
AMSA's essential Household Goods Transportation Mileage Guide calculates distances between more than 140,000 locations across North America. Single-user version. Call AMSA at (888) 849-AMSA for a network version.

Item #XM19 (Single-user version)

Members: \$249

BROCHURES

Consumer Brochures (all items on this page are available to AMSA members only)



A Consumer's Guide to Moving Children, Pets, Plants and Home Electronics

We have combined our old consumer brochures into one new brochure! Your customers will appreciate and benefit from this colorful, nicely-illustrated 16-page brochure, which is filled with practical tips and suggestions, all in one place.

Item # CGM11-100: \$69 per 100 brochures

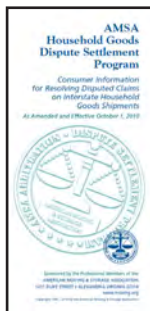
Item # CGM11-250: \$129 per 250 brochures

Guide to a Satisfying Move

Item # M105: \$40 (per 100); \$160 (per 500)

Available to AMSA members only.

Dispute Settlement Arbitration Program Brochure for COD Customers



This brochure contains the latest and most complete information about AMSA's Arbitration Program. Federal regulations require that this information must be given to every COD household goods shipper before the move, and again during the claim settlement process if the claim is being denied or a partial settlement is provided. Make sure you're in full compliance by always providing this informative brochure.

Item #M162-10M: \$50 (per 100)
Available to AMSA members only.



ProMover Brochure - *Trust Your Move To A ProMover*

AMSA's all-new color brochure is the ideal way to provide background on this important program to customers, suppliers and the media.

Item #A_PMB-M50 (quantity of 50): \$40
Item #A_PMB-M100 (quantity of 100): \$75
Item #A_PMB-M250 (quantity of 250): \$165

To order more than 250, contact AMSA at (703) 683-7410.
Available to AMSA members only.

AMSA MEMBER DISCOUNT PROGRAM



AMSA members save up to 16% off standard rates for emergency roadside assistance, with additional savings on repairs and maintenance, tires and OEM parts. Benefits also include fuel discounts and rebates of 4¢ to 6¢ per gallon at more than 4,700 fuel locations. Visit www.promover.org/discounts for full details.



AMSA members receive exclusive discounts on all Aramark products and services, including uniforms, dust control products, and a complete line of restroom supplies. For a limited time, AMSA members receive free logo setup (a \$90 value). Call 1(800)332-8676 and tell them you're an AMSA member. **AMSA National Account ID #N93151**



HireRight is the largest provider of driver background screening and drug testing for the transportation industry. AMSA members receive exclusive discount pricing on the full line of HireRight products and services. Visit www.promover.org/discounts for full details.



Savings apply to all Rand McNally merchandise, including the IntelliRoute® TND™ 500 and 700 navigation devices. Shop online at the AMSA-Rand McNally microsite, located at www.promover.org/discounts. Savings are calculated automatically at checkout.



AMSA members receive exclusive discount pricing on truck rentals nationwide. Program features include: discounted rates on entire fleet; fast and easy reservations; wide selection of trucks, tractors and dry vans; nationwide pickup/drop-off; and 24/7 Roadside Assistance. Call 1(800)736-7531 and tell them you're an AMSA member. **Discounts available to new and existing customers! AMSA National Account #2458.**



AMSA members save up to 88% on office supplies. Savings apply to office products, furniture and technology, with more than 12,000 products to choose from! Visit www.officemaxsolutions.com and enter the login info below to receive your AMSA member discount and start saving immediately:

Username: 0671278
Password: omax1

Visit www.promover.org/discounts for details on these savings and more, available through AMSA's Member Discount Program.

MILITARY/GOVERNMENT/RATE FILING

D-19 and I-25 Military Rate Solicitations

The Domestic D-19 (effective 11/2010) and the International I-25 (effective 10/2010) provide the base rates and changes for use on current program military shipments. While DOD is implementing the DP3 program for most shipments, these rate solicitations will continue be valid until DP3 is fully up and running, and will be used in the current program for non-DP3 shipments. Base tariff sent by mail.

SDDC Interstate Rate Solicitation D-19

Item #RSD19-A (future updates by e-mail):
Members: \$55; Non-members: \$110

Item #RSD19-B (future updates by mail):
Members: \$69; Non-members: \$138

SDDC ITGBL Rate Solicitation I-25

Item #OSI25-A (future updates by e-mail):
Members: \$59; Non-members: \$118

Item #OSI25-B (future updates by mail):
Members: \$69; Non-members: \$138



Military Tariff 400NG (CD-ROM)

Tariff 400NG was developed for the Defense Department's DP3 program. AMSA's CD-ROM calculates the total cost of individual shipments and associated services for all military and Coast Guard domestic personal property moves (except Hawaii). All you need to rate a shipment is the weight, origin and destination ZIP codes and pickup date. It even takes peak season charges into account. This tariff is similar to 400N, so movers familiar with that schedule will find the program's data input screens easy to use. The CD also includes a rules section and a quick start guide.

Downloadable updates on our website will keep your data current. To be used in conjunction with the DP3 program. Annual subscription.

Item #PKNG

Members: \$59; Non-members: \$199

GSA Tender Number GSA01

The General Services Administration has issued its Household Goods Government Rate Tender Number GSA01, naming rates and charges for domestic interstate and intrastate shipments transported under the CHAMP Program. Includes all of the cost schedules and look-up tables needed to rate GSA shipments along with the rates and charges for accessorial services, shuttle service and third party mini-warehouse pickup and delivery. Annual subscription.

Item # GSA01-A: includes printed base tariff and first year's subscription of updates by e-mail.
Members: \$49; Non-members: \$99

Item # GSA01-B: includes printed base tariff and first year's subscription of updates by mail.
Members: \$99; Non-members: \$199

NEW! UPDATED FOR 2010/2011!



GSA Household Goods Tender of Service (Effective November 1, 2010)

This document contains the regulations for GSA's Centralized Household Goods Traffic Management Program (CHAMP). It specifies the standards for transportation, accessorial services, and storage-in-transit of the personal effects and property of relocating federal employees. It also establishes documentation and reporting requirements.

GSA has restructured the format of this publication to make it more streamlined. Order your copy today to make sure you have the current rules for GSA shipments.

Item #G201

Members: \$39; Non-members: \$78

SDDC Approved List of Domestic & International Carriers

Now in one volume—a listing of all carriers approved by DOD's Surface Deployment & Distribution Command (SDDC) to service domestic personal property and ITGBL shipments. Includes complete points of contact with addresses and telephone and fax numbers.

Item #G240

Members: \$46; Non-members: \$92

AMSA RATE FILING SERVICES

- **GSA Household Goods Filing Service — Domestic, Interstate/Intrastate and International**
- **GSA Freight Rate Filing Service**
- **GSA Quarterly Claim/Shipment Reporting Service**
- **SDDC's Military Filing Service Including the DPS Filing Program.**

For more information on AMSA's filing services and prices, please contact Dawn Kennedy at (843) 903-5070 or dkennedy@moving.org.

